

The Teclib' **Partnership Program** is the framework for collaboration between Teclib' and you, offering a wide range of benefits, training resources, certifications, and rewards to ensure our mutual success.

Our Partnership Program is designed to optimize your profitability and make sure you are competent, regardless of your transaction model - whether it is resell, services or technology focused.

Your achievement and prosperity are important to us, that's why we are committed to rewarding you for contributing and investing in us.

Learn more about the benefits of our Partnership Program and align your business with the fast growing Open Source Solutions powered by Teclib'.

## WHY BECOME A PARTNER?



Marketing, promotion, training, and progressive relationship benefits for eligible partners.



Acknowledgement of the work accomplished by using and contributing in open source R&D projects.



Get the leads of end-users and provide them our software integrations.



Competitive advantage to be supported by Editors' product experts to win new deals.



Offer adapted services that enable cost savings to your end-customer.



Priority access to the development team in order to submit applications, contributions and new feature suggestions.



Opportunity to earn additional margin and/or recurring revenue.

## HOW TO MAKE YOUR BUSINESS GROW?

As an eligible Partner, you develop your customers network by providing them integration services for Teclib' solutions implementation and packaged professional services to support them.

Consequently, your end-customers participate indirectly in permanent solutions' enhancement, and thus, in the improvement of quality of software and services you provide.

**GET STARTED !**

*Decide what level of Partnership Program is right for your business model.*

	No partnership	Registered	Silver	Gold	Platinum
<b>Annual participation fee</b>	-	0	1.200	9.600	38.400
GLPI Community download	●	●	●	●	●
Road map access	●	●	●	●	●
GLPI Network tools		●	●	●	●
Registered in official partners' directory		●	●	●	●
Resale subscriptions to final costumers		●	●	●	●
Resale GLPI Network Saas offer		●	●	●	●
Partners Newsletter		●	●	●	●
Promotion on <a href="http://teclib-edition.com">teclib-edition.com</a>			●	●	●
Webinar			●	●	●
Online training session			●	●	●
Suggestion box			●	●	●
Waiting list roadmap			●	●	●
Logo and informations in official glpi website			●	●	●
Integration certification			●	●	●
Leads from teclib			●	●	●
Assistance during the projects implementation phase with discount			10%	15%	20%
Cross-promo on Social Media				●	●
Marketing promotion				●	●
Remote training session				●	●
Advanced features certification				●	●
Pre-sales assistance				●	●
Project assistance				●	●
Priority access core-team				●	●
Leads protections capacity				●	●
Access user list for your area				●	●
First position in Partners list on <a href="http://glpi-project.org">glpi-project.org</a>				●	●
12 tickets Level 3 GLPI Network support for internal use 5/7 days, 10AM - 5PM; UTC +1:00; Logging 4 hours; Bug resolution 12 days				●	●
Unlimited editor support (L3)					●
Global partner discount		5%	10%	15%	20%
Core development certification					●
Insert feature to the roadmap					●
Resale subscription to another integrators					●
Marketing event promotion					●
First page visibility on <a href="http://glpi-project.org">glpi-project.org</a>					●
Unlimited Level 3 GLPI Network support for internal use 5/7 days, 10AM - 5PM; UTC +1:00; Logging 4 hours; Bug resolution 12 days					●