www.teclib-edition.com

Service Edition sales@teclib.com +34512702140

The Teclib' Partnership
Program is the framework
for collaboration between
Teclib' and you, offering
a wide range of benefits,
training resources,
certifications, and rewards
to ensure our mutual
success.

Our Partnership Program is designed to optimize your profitability and make sure you are competent, regardless of your transaction model

- whether it is resell, services or technology focused.

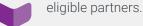
Your achievement and prosperity are important to us, that's why we are committed to rewarding you for contributing and investing in us.

Learn more about the benefits of our Partnership
Program and align your business with the fast growing
Open Source Solutions powered by Teclib'.



WHY BECOME A PARTNER?

Marketing, promotion, training, and progressive relationship benefits for eligible partners



Get the leads of end-users and provide them our software integrations.



Opportunity to earn additional margin and/or recurring revenue.

Acknowledgement of the work accomplished by using and contributing in open source R&D projects.



Competitive advantage to be supported by Editors' product experts to win new deals.

Priority access to the development team in order to submit applications, contributions and new feature suggestions.

HOW TO MAKE YOUR BUSINESS GROW?

As an eligible Partner, you develop your customers network by providing them integration services for Teclib' solutions implementation and packaged professional services to support them.

Consequently, your end-customers participate indirectly in permanent solutions' enhancement, and thus, in the improvement of quality of software and services you provide.

GET STARTED!

Decide what level of Partnership Program is right for your business model.



Carrer d´Aribau, 112, 2-1 Barcelona

www.teclib-edition.com

Service Edition sales@teclib.com +34512702140

- 10.1	_

	partnership	Registered	Silver	Gold	Platinum
Annual participation fee	-	0	1.200	9.600	38.400
GLPI Community download	•	•	•	•	•
Road map access	•	•	•	•	•
GLPI Network tools		•	•	•	•
Registered in official partners directory		•	•	•	•
Resale subscriptions to final costumers		•	•	•	•
Resale GLPI Network Saas offer		•	•	•	•
Partners Newsletter		•	•	•	•
Promotion on teclib-edition.com			•	•	
Webinar			•	•	
Online training session			•	•	•
Suggestion box			•	•	•
Waiting list roadmap			•	•	•
Logo and informations in official glpi website			•	•	•
Integration certification			•	•	
Leads from teclib			•	•	
Assistance during the projects implementation phase with disc	ount		10%	15%	20%
Cross-promo on Social Media				•	•
Marketing promotion				•	•
Remote traning session				•	
Advanced features certification				•	•
Pre-sales assistance				•	•
Project assistance				•	•
Priority access core-team				•	•
Leads protections capacity				•	•
Access user list for your area				•	•
First position in Partners list on glpi-project.org				•	•
12 tickets Level 3 GLPI Network support for internal use 5/7 days, 10AM - 5PM; UTC +1:00; Logging 4 hours; Bug resolution 12 days				•	•
Unlimited editor support (L3)					•
Global partner discount		5%	10%	15%	20%
Core development certification					
Insert feature to the roadmap					
Resale subscription to another integrators					
Marketing event promotion					
First page visibility on glpi-project.org					•